

ERIC H. KIM
415.203.9828 | erichkim@gmail.com

EXPERIENCE

LUMINEC HOLDING CORPORATION
Chief Financial Advisor

Carlsbad, CA
Present

- Consolidated Finance functions for Luminec Holding, Luminec Pharmaceutical, Luminec Animal and Luminec Ventures

LUMOS PARTNERS, LLC
Managing Partner, Mergers & Acquisitions and Capital Raising
Middle Market Investment Bank (FINRA Member, SEC Registrant)

Frisco, TX / Lafayette, CA
2014 – Present

- Multi-industry business development and transaction execution
- FINRA Series 7, 24, 63, 79

ELK PARTNERS, LLC (PLANIT BUSINESS)
Founder & Principal

Frisco, TX
2009 – Present

Contract Chief Financial Officer and Consulting Services

- Provide outsourced / fractional Financial Planning & Analysis (FP&A) consulting services
- Strategic consulting: including business plans, capital structure, treasury management, partnerships and distribution
- Transaction leadership including due diligence, data room, positioning documents

ALTERNATIVES DIRECT LLC / PRIVITY FINANCIAL LLC
Chief Financial Officer and President and Board of Directors

Dallas, TX
2010 – 2014

Alternative Assets Direct Participation Investment Fund and Investment Platform

- Led own process that led to exit to private equity group; led capital raising effort of Series A - B Rounds
- Develop, test and implement Finance and Accounting infrastructure including software system, procedures and controls

GOOGLE, INC.
Senior Manager, Financial Planning & Analysis

Mountain View, CA
2009

- Operating Expenses management and ad hoc analysis including acquisition integration

BAML (BOFA MERRILL LYNCH)
Senior Vice President, Investment Banking – Technology Industry Coverage and M&A

San Francisco, CA
2004 – 2009

- Executed over \$20 billion of equity, debt and M&A transactions across all technology subsectors
- Developed client relationship effort on select names in the digital media, software/hardware and semiconductor industries

DIGITAL INSIGHT CORPORATION (Acquired by Intuit Inc.; Formerly listed on NASDAQ)
Manager, Financial Planning, Analysis & Strategy

Calabasas, CA
2003 - 2004

A leading provider of internet banking services to banks, credit unions and savings and loans associations

DRESDNER KLEINWORT CAPITAL
Associate, Private Equity Group - Energy Investor Funds (EIF)

New York, NY
2001 - 2002

Member of a four-person team dedicated to the US Power Fund—a \$500 million fund focused on energy and utility industries

ARTHUR ANDERSEN LLP
Senior Consultant, Business Consulting Group

Los Angeles, CA
1996 – 2000

Economic and financial consulting – business valuation, economic damage claims analysis and expert witness support

EDUCATION

THE WHARTON SCHOOL, University of Pennsylvania
Master of Business Administration, Finance

Philadelphia, PA
May 2002

- Top one-third of class; GMAT 98th percentile

UNIVERSITY OF CALIFORNIA, BERKELEY, Haas Undergraduate School of Business
Bachelor of Science in Business Administration, Management

Berkeley, CA
May 1996

PERSONAL

- Int'l. Missions
- Homeless Ministry Leader
- Mensa Member
- 2nd Degree blackbelt TKD
- Avid Fan of Sports, Travel

SELECTED CFO SERVICES EXPERIENCE

Selected Engagement List Contract and Full-time CFO Services			
Date	Company	Type	Sector
Current	Fruit Street Health PBC	Contract CFA	Telehealth (New York, NY)
2018 – 2020	APIRx Pharmaceuticals BV	Contract CFA	Healthcare Tech. (New York, IJsselstein, Netherlands)
2018 – 2019	Midtown Occupational Health, Inc.	Contract CFA	Healthcare Services (Denver, CO)
2011 – 2014	Alternatives Direct, LLC	Full-time CFO	Software, Energy Tech. (Dallas, TX)
2010 – 2011	Privity Financial, LLC	Full-time CFO	Energy Tech., Fin. Tech. (Dallas, TX)
2009	Google, Inc. (NASDAQ: GOOG)	Full-time CFO Office (Financial Planning & Analysis)	Internet, Search (Mountain View, CA)
2003 – 2004	Digital Insight, Inc. (Nasdaq: DGIN)	Full-time CFO Office (Financial Planning & Analysis)	Fin. Tech., Internet (Calabassas, CA)

SELECTED TRANSACTIONAL EXPERIENCE

Selected Deal List Lead-Manager / Advisor and Principal Transactions*					
Date	Client	Type	Value (\$MM)	Role	Sector
Current	Confidential	M&A Sell-side Advisory	Undisc.	M&A Advisor	e-Commerce, SW
Current	Confidential	Series B and Venture Debt	\$30 - \$40	Advisor	Healthcare
Current	Confidential	Expansion Round Capital	\$24-\$27	Advisor	Biopharma
2018	Vac-Tron Equipment LLC	M&A Sell-side Advisory	Undisc.	M&A Advisor	Industrial Technology
2018	Bizness Apps	M&A Sell-side Advisory	Undisc.	M&A Advisor	Mobile App / SMB
2018	Torqueedo, AG	M&A Sell-side Advisory	€100	M&A Advisor	Industrial Technology
2016	FreshLoc Technologies, Inc.	M&A Sell-side Advisory	Undisc.	M&A Advisor	Healthcare Tech.
2016	FreshLoc Technologies, Inc.	Capital Raising	Undisc.	Exclusive Advisor	Healthcare Tech.
2015	GoFundMe	M&A Sell-side Advisory	Undisc.	M&A Advisor	Internet / FinTech
2011 – 2012	Alternatives Direct, LLC	M&A Sell-side, Principal	Undisc.	Principal, Direct	Energy, SW, FinTech.
2011 – 2012	Alternatives Direct, LLC	Series A, Principal	\$5.5	Principal, Direct	Energy, SW, FinTech.
2008	GT Solar, Inc.	Initial Public Offering	\$500	Lead Manager	Semiconductor / Solar Power Equipment
2008	Monotype Imaging Holdings Inc.	Follow-on Offering	\$70	Joint Bookrunner	Digital Media Software
2007	Monotype Imaging Holdings Inc.	Initial Public Offering	\$150	Sole Bookrunner	Digital Media Software
2007	Elevation Partners	M&A Buy-side Advisory of SDI Media	\$220	Exclusive M&A Advisor	Digital Media Software / Services
2007	Spansion Inc.	High Yield Debt	\$625	Joint Bookrunner (Left)	Semiconductor
2006	NXP Semiconductors	High Yield Debt	€4,500	Joint Lead	Semiconductor

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	N.V.			Manager	
2006	DivX Inc.	Initial Public Offering	\$146	Lead Manager	Digital Media Software
2006	KKR, Silverlake Partners, Alp Invest	M&A Buy-side Advisory of Philips Semi. (NXP)	€8,300	M&A Advisor	Semiconductor
2006	InterVideo Inc.	M&A Sell-side Advisory to Corel (Vector)	\$196	Exclusive M&A Advisor	Digital Media Software
2006	Avnet, Inc.	Equity Follow-on	\$433	Joint Bookrunner	Distribution & Supply Chain
2005	Avnet, Inc.	High Grade Debt	\$250	Joint Bookrunner (Left)	Distribution & Supply Chain
2005	Avnet, Inc.	M&A Buy-side Advisory of Memec	\$663	Exclusive M&A Advisor	Distribution & Supply Chain
2004	K2, Inc.	Equity Follow-on / High Yield Debt	\$107 / \$200	Lead Manager	Consumer & Retail
2001	National Water & Power, Inc.	Series H Buyside	\$15	Principal, Direct	Energy Tech.

*Excludes Co-managed deals, syndicated loan deals, term loans.